

Alfredo Quintero

Executive Summary

Domestic and international executive with over 50 years of extensive experience in a variety of operational, business development and management roles in the commercial and correspondent banking business.

Recognized for strong hands-on management, relationship and customer service development and, for building solid management teams.

Selected Accomplishments

- Led the reorganization and turnaround of institutions cited for regulatory shortcomings.
- Directed and managed start-up operation of a medium size Venezuelan-Colombian bank.
- Founding shareholder of a successful factory operation in Miami
- Advisor to local banks in developing and strengthening marketing plans

Experience

ExpoCredit Corp – Miami, Florida

1999 - Present

Business Development Director – Responsible for planning and executing marketing directives, securing funding sources through corporate alliances with Banco Sabadell Miami Branch and other financial institutions

Chief Executive Officer – Member of the Board of Directors managed all administrative functions, financial planning and compliance to self imposed standards.

BAC Florida Bank – Coral Gables, Florida

2005 - Present

Senior Advisor responsible for developing and maintaining a business market plan in Colombia with financial institutions and corporate clients.

Security Partners LLC – Miami, Florida

2003 - Present

President – Privately owned financial services organization specializing in providing working capital sources to corporations through factoring and/or other liquidity sources. Providing support and customer service to selected financial institutions and individuals in the U.S.A and Colombia

Banco Cafetero International Corp (BANCAFE), Miami, Florida

1994 – 2005

President

Alfredo Quintero

Banco Latino de Colombia, Bogota, Colombia **1992 – 1994**

President

Planned, directed and initiated a start-up banking organization

Banco Cafetero International Corporation, New York and Miami **1985 – 1992**

Security Pacific Bank, Los Angeles, California **1959 - 1985**

General Manager, SPIB Edge Act - Miami **1984 – 1985**

**Vice President, General Manager Andean & Caribbean Division
and Representative Bogota, Colombia** **1977 – 1984**

International Banking Lending Officer **1973 – 1977**

Manager International Operations: Foreign Exchange, International
Branch Manager, Letters of Credit, Collections.
Computer Center Manager **1959 - 1973**

Professional Development

Fullerton College, Fullerton, California

Cerritos College, Cerritos, California

University of Virginia

Security Pacific National Bank
Management Development Program

Personal

Professional Affiliations and Memberships

- Colombian American Chamber of Commerce – President (three terms), Active Director
- Colombian Bankers Association, Miami Chapter 1994
- Baptist Health Enterprise – Board Member 1996 – 2009
- Florida Bankers Association – active member since 1986 to 2004
- Greater Miami Chamber of Commerce – member from 1990 to 2004

Awards

Recipient of ***The Order of the Congress*** issued the Senate of Colombia (2004) in recognition of participation in favor of the Colombian communities in the United States